Home Selling Checklist

TARGET LIST DATE _____

AGENT _____

GET IT READY

- [ ] Declutter and depersonalize
- [ ] Small repairs and touch-up paint
- [ ] Deep clean
- [ ] Boost curb appeal
- [ ] Pre-listing inspection (optional)
- [ ]
- [ ]

CHOOSE YOUR TEAM

- [ ] Interview and choose an agent
- [ ] Ask your agent about title, escrow or an attorney in your state
- [ ]
- [ ]

LIST THE HOME

- [ ] Set the price
- [ ] Professional photos
- [ ] Go live
- [ ] Showings and open house
- [ ]
- [ ]

OFFERS TO CLOSING

- [ ] Review offers
- [ ] Inspection repairs or credits
- [ ] Plan your move
- [ ] Schedule utility shut-off or transfer
- [ ] Closing and hand over keys
- [ ]
- [ ]

BEFORE EACH SHOWING

- [ ] Make the beds
- [ ] Clear the counters
- [ ] Take out the trash
- [ ] Open blinds and turn on lights
- [ ] Put away pet bowls and toys
- [ ]
- [ ]

This checklist is general information, not legal or tax advice. Rules vary by state, so ask your agent or attorney.